CLEAResult

Commercial & Industrial Utility Programs U of A – Applied Sustainability Center Summer Energy Academy 2014 At CLEAResult, we change the way people use energy™ We help utilities, businesses and individuals make the wise use of energy a way of life.

With a sole focus on energy efficiency, we support our local communities with international depth and expertise.

45⁺offices in cities across North America

1,200⁺full-time equivalent employees

clients

100+

ZZ5[•] programs



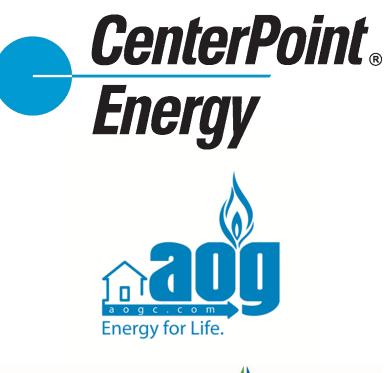
Arkansas Utility Clients





A unit of American Electric Power







CLEAResult

CenterPoint Energy's Commercial & Industrial Solutions Program



Commercial & Industrial Solutions Program

- Free technical consulting
- Customized energy efficiency recommendations for retrofits and new construction projects.
- Free natural gas savings products (aerators, showerheads, etc..)
- Incentive funding (\$0.80/CCF) for:
 - Boilers & Boiler controls
 - HVAC retrofits
 - Steam system improvements insulation, steam trap and leak repair
 - ANY process that uses natural gas

Program Contact Info:

Sarah Amspacher - Program Manager Samspacher@clearesult.com (501) 221-4038



Commercial & Industrial Programs

Eligibility: Entergy Arkansas commercial customers with a demand greater than 100 kW

Prescriptive Measure Types (non inclusive): Lighting, HVAC, Chiller, Water Measures, Refrigeration, and PC Power Management

Custom Measure Types(non inclusive): HVAC Controls, VFD Motors, Compressed Air, Industrial process improvements

Small Business Program

Eligibility: Any Entergy Arkansas business customer smaller than 100 kW demand

Measure Types (non inclusive): Lighting, Water Measures, Window Film, HVAC, Refrigeration

Both programs provide:

- Full technical assistance.
- Access to a network of trade allies to install efficiency measures
- Free directly installed energy efficiency products
- Financial incentives up to 75% of the cost





Program Contact Information

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Commercial & Industrial Solutions Program

- **Customized incentives for retrofits and new construction** (\$.80/CCF)
- Provides:
 - Free technical consulting and incentive funds for qualified projects
 - Free natural gas saving products- (e.g. faucet aerators, pre-rinse spray valves)
 - Rebates for high efficiency equipment (ex. Boilers, Furnaces, Water Heaters, Cooking equipment)
- Common measures (non inclusive):
 - Large boiler retrofits, New controls (HVAC, boilers, etc.), Process efficiency improvements, Thermal oxidizers, Stack economizers, Retro-commissioning, and other natural gas related equipment and processes
 - All measures must be pre-approved to determine eligibility

Eligible measures will receive \$.80/CCF of natural gas saved



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excess is out"



SWEPCO Programs

Commercial and Industrial Energy Efficiency Program (CIEEP)

- Eligibility: All commercial and industrial customers over 50 kW demand
 - Retrofit and new construction
 - Qualifying equipment must be installed (ex. DLC listed LED fixtures)
 - All projects require pre-inspection
- Common measures:
 - Lighting, Compressed Air, PC Power Management, Water Measures
- Small Business Direct Install (SBDI) Program
 - Eligibility: All commercial and industrial customers \leq 50kW demand
 - Must use qualified, in-network trade ally
 - Incentives payable to trade ally
 - Qualifying equipment must be installed (ex. DLC listed LED fixtures)
 - Common measures:
 - Lighting and Water Measures
- Both programs provide free technical consulting to identify and estimate energy savings 6/3/2014



Program Contact Information







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Learn more by visiting: <u>http://www.swepcogridsmart.com/</u>

6/3/2014



Pace Industries

Measure: Five high-efficiency insulated covers installed on plant's aluminum pump wells

Energy savings: 75,630 Therms

Annual \$ savings: \$36,816

Incentive Paid: \$18,065

Simple Payback Period: 0.0 years



6/3/2014



Commercial & Industrial Case Study

Rhein Chemie

Measure: Replaced 26 steam traps Energy Savings: 163,829 therms Annual \$ Savings: \$75,072 Incentive Paid: \$10,614 Payback Period: Instant!



"The projects may have happened, but they would not have happened until next year...if the money was available," said Maintenance Manager Perry Williams. "Having the incentives really helped. We are using almost 1000 MMBtu less this January than we did in January 2013, and we are using five more presses than we did last year."



Commercial & Industrial - Case Study

Large Manufacturing Facility

Measure: Compressed air system upgrade and lighting retrofits

Energy savings: 1,230,000 kWh

Annual \$ savings: \$86,100

Incentive Paid: \$140,918

Simple Payback Period: 1.4 years





Commercial & Industrial - Case Study

Washington County – Phased Project Approach

Measures: Lighting, Water Measures, and Vending Economizers

Cumulative Annual Energy Savings: 398,822 kWh

Cumulative Annual Water Savings: 1,422,000 gallons

Total Annual Utility Bill Savings: \$40,766

Simple Payback: 0.98 years

Estimated lifetime savings: \$520,843*

*Includes water, sewage, electricity, and maintenance savings



6/3/2014



Commercial & Industrial - Case Study

Medium Size Manufacturer

Measure: Lighting Upgrades

Energy savings: 347,444 kWh

Annual \$ savings: \$24,320

Incentive Paid: \$27,290

Simple Payback Period: 0.3 years

